

PETER G. KLEIN

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Present positions

W. W. Caruth Endowed Chair, Professor of Entrepreneurship, and Chair, Department of Entrepreneurship and Corporate Innovation, Hankamer School of Business, Baylor University

Academic Director, Baugh Center for Entrepreneurship and Free Enterprise, Baylor University

Director, Entrepreneurship Ph.D. Program, Baylor University.

Adjunct Professor, Department of Strategy and Management, Norwegian School of Economics

Carl Menger Research Fellow and Senior Academic Adviser, Mises Institute

Research areas

Entrepreneurship, innovation, organizational design, strategic management, public policy

Education

Ph.D., Economics, University of California, Berkeley, 1995. Bradley Fellow. Dissertation: “Conglomerate Organization and Economic Performance: Evidence from the 1960s.” Dissertation committee: Oliver E. Williamson (chair), Bronwyn H. Hall, David J. Teece.

B.A. (Honors), Economics, University of North Carolina, Chapel Hill, 1988. Phi Beta Kappa (junior year).

Previous positions

Professor, Division of Applied Social Sciences, University of Missouri, 2014–15 (Associate Professor, 2008–14, Assistant Professor, 2002–08).

Professor (by courtesy), Truman School of Public Affairs, University of Missouri, 2010–15.

Director, McQuinn Center for Entrepreneurial Leadership, University of Missouri, 2010–13.

Adjunct Professor, Department of Strategy, Olin School of Business, Washington University, St. Louis, 2008.

Senior Economist, Council of Economic Advisers, 2000–01.

Assistant Professor, Department of Economics, University of Georgia, 1995–2002.

Instructor, Department of Economics, University of California, Berkeley, 1989–94.

Honorary and visiting positions

Visiting Chaired Professor, Department of Management and Marketing, Hong Kong Polytechnic University, July 2023.

Visiting Professor, IAE School of Management, Université d’Angers, May 2022, May 2023.

Visiting Professor, Faculté de Droit, d’Économie, et de Gestion, Université d’Angers, France, March 2009, November 2010, October 2011, April 2013, April 2014, May 2015, May 2016, May 2017, May 2018, June 2019, May 2020.

Honorary Professor, Beijing Information Science and Technology University, 2015.

Member, Center for Strategy, Organization, and Performance, 2014 to present.

Affiliated Scholar, Dynamic Competition Initiative, 2022 to present.

Academic Affiliate, International Center for Law and Economics, 2016 to present.

Research Fellow, Independent Institute, 2010 to present.

Research Associate, University of Angers Economics and Management Research Group (GRANEM), 2014 to 2022.

Visiting Professor, Center for Strategic Management and Globalization, Copenhagen Business School, June–July 2009.

Visiting Associate Professor, Department of Innovation and Organizational Economics, Copenhagen Business School, 2001.

Awards and recognitions

Best Paper Award, *Academy of Management Perspectives*, for “Capitalism, Cronyism, and Management Scholarship: A Call for Clarity” (with Nicolai Foss, R. Michael Holmes, Siri Terjesen, and Justin Pepe), 2023.

O. P. Alford III Best Paper Award, Austrian Economics Research Conference, for “Why Do Companies Go Woke?” (with Nicolai J. Foss), 2023.

Research Advancement Award, Hankamer School of Business, Baylor University, 2022.

ECI Research Excellence Award, Department of Entrepreneurship and Corporate Innovation, Baylor University, 2022.

Robert and Robin Nitsche Outstanding Research Award, Hankamer School of Business, Baylor University, 2019.

ECI Research Excellence Award, Department of Entrepreneurship and Corporate Innovation, Baylor University, 2019.

Best Paper Award, “Opportunity Discovery, Entrepreneurial Action, and Economic Organization” (best paper published at least five years prior), *Strategic Entrepreneurship Journal*, 2018.

University Outstanding Faculty Award, Baylor University, 2018.

Brent Clum Outstanding Research Award, Hankamer School of Business, Baylor University, 2016.

SDAE/FEE Best Book Award, for *Organizing Entrepreneurial Judgment: A New Approach to the Firm* (with Nicolai Foss), 2014.

Best Paper Finalist, “Why There? Decomposing the Choice of Target Industry” (with Lasse B. Lien), Strategic Management Society Annual Meeting, 2013.

Best Paper Award, “Toward a Theory of Public Entrepreneurship” (with Anita M. McGahan, Christos N. Pitelis, and Joseph T. Mahoney), *European Management Review*, 2010.

Best Paper Award, “Alertness, Action, and the Antecedents of Entrepreneurship” (with Nicolai J. Foss), *Journal of Private Enterprise*, 2010.

Invited Testimony before House Financial Services Committee, Domestic Monetary Policy and Technology Subcommittee, “Effects of Monetary Policy on Entrepreneurship,” 2012.

Distinguished Paper Award, Business Policy and Strategy Division, Academy of Management, 2005

Frank T. and Harriet Kurzweg Award for Outstanding Scholarship on Personal Liberty, Private Property, and Individual Responsibility, Ludwig von Mises Institute, 2005.

Exceptional Teaching Recognition, M.Sc. Program Study Board, Copenhagen Business School, 2001

Student Career Development Recognition, University of Georgia Career Center, 2001.

TIAA-CREF Outstanding Paper Award, Corporate Finance, Eastern Finance Association, 2000.

G. P. Swift Award for Outstanding Teaching in Undergraduate Economics, Terry College of Business, University of Georgia, 1997.

Charles B. Knapp Award for Excellence in Undergraduate Instruction, Economics Club, University of Georgia, 1997.

John M. Olin Award in Law and Economics, 1993.

Bradley Fellow, Haas School of Business, U.C. Berkeley, 1991–94.

Keynote addresses and named lectures

Keynote Address, International Symposium on Strategic Entrepreneurship, Hong Kong Polytechnic University, February 2024.

Ludwig von Mises Memorial Lecture, Grove City College, February 2024.

Keynote Address, Conference on Stakeholders, Property Rights, and Entrepreneurship, Institute for an Entrepreneurial Society, Syracuse University, October 2023.

Keynote Lecture, CLI Symposium on Entrepreneurship and Innovation Policy, Department of Management and Marketing, Hong Kong Polytechnic University, July 2023.

Spriggs Family Lecture, Boise State University, February 2023.

Keynote Lecture, Virtual Summer Seminar in Entrepreneurship Research (VSSER), May 2022.

Keynote Address, LIFE Research Conference, Miami University, April 2022.

Keynote Lecture, Aggie-Longhorn Innovation Conference, November 2021.

CEQLS Lecture, M. R. Štefánik Institute, September 2021.

Keynote Address, IHS Research Symposium on Managing Risk and Uncertainty: The Challenge of Entrepreneurship, August 2021.

Keynote Address, Barcelona GSE Summer Forum Workshop on Entrepreneurship, June 2021.

Oliver Williamson Memorial Lecture, CEPOS, October 2020.

Franz Cuhel Memorial Lecture, Prague Conference on Political Economy, April 2020 (postponed due to Covid-19).

Keynote Address, Research Workshop on Institutions and Organizations, University of São Paulo, November 2019.

Keynote Address, Seminar on Economics for Decision-Makers, Sakeliga South Africa, October 2019.

BB&T Free Enterprise Lecture, Florida Gulf Coast University, September 2019.
Distinguished Speaker Lecture, Leeds University Business School, April 2019.
Joan Thompson Memorial Freedom Lecture, Nassau Institute, 2018.
Capitalism and Society Lecture, North Dakota State University, 2017.
Keynote Address, Baugh-Ratio Young Social Scientists Colloquium, 2017.
Sebastian J. Raciti Memorial Lecture, Ramapo College, 2015.
Murray N. Rothbard Memorial Lecture, Austrian Economics Research Conference, 2014.
Plenary Address, Utah-BYU Winter Strategy Conference, 2013.
Ludwig von Mises Memorial Lecture, Grove City College, 2013.
Keynote Address, Conference on Multi- and Micro-Level Issues in Strategic Entrepreneurship, Copenhagen Business School, 2011.
Keynote Address, Conference on Austrian and Heterodox Economics, Universidad Nacional de Colombia, 2011.
Inaugural Keynote Address, Center for Organization Studies, University of São Paulo, 2011.
Holger Crafoord Memorial Lecture, Lund School of Economics and Management, 2010.
Sherlock Hibbs Distinguished Lecture in Business and Economics, Trulaske College of Business, University of Missouri, 2010.
Keynote Address, Agribusiness Research Forum, Texas A&M University, 2009.
Keynote Address, Research Workshop on Institutions and Organizations, São Paulo, 2007.
Keynote Address, Nordic Workshop on Transaction Cost Economics in Business Administration, Norwegian School of Economics and Business Administration, 2004.

Grants and gifts

Kalaitzandonakes, Nicholas (PI), Peter G. Klein, and Christos Kolympiris (co-investigators), “The Road Not Taken: Investigating Orphaned Academic Innovations,” National Science Foundation, 2015–17.
Klein, Peter G. (PI), “Analyzing Organizational Relatedness using Establishment Data,” University of Missouri Population, Education, and Health Center, 2015.
Cordones-Cook, Juanamaria (PI), Peter G. Klein, Elaine Lawless, Anne Stanton, Kristin Schwain, Jo Stealey, Anthony Glise, Mary Barile, Jana Hawley, Ruth Brent Tofle, Berkley Hudson, Cathy Callaway, Alla Barabtarlo, and Julie Middleton (co-investigators), “Ediciones Vigía and the Aesthetics and Economics of Bricolage,” University of Missouri Mizzou Advantage, 2011–12.
Foss, Nicolai (PI), Peter G. Klein, Keld Laursen, Jacob Lyngsie, and Toke Reichstein (co-investigators), “Entrepreneurship in an Organizational Context,” Danish Social Science Research Council, 2009–12.
Schnatterly, Karen (PI), Peter G. Klein, Michael L. Cook, Elaine Mauldin, and Thomas Lambert (co-investigators), “Corporate Governance: The Role of the Board of Directors in Understanding and Managing Disruptive and Transformational Technologies,” University of Missouri Mizzou Advantage, 2010–11.

Klein, Peter G. (PI), “Financiers as Entrepreneurs: The Role of Organization and Governance,” Unrestricted Gift, Sage Capital Zürich AG, 2009–10.

Kalaitzandonakes, Nicholas (PI), Peter G. Klein, Michael E. Sykuta, Yin Xia, Todd Chiles, Bruce Walker, and Michael Nichols, “Clusters and Entrepreneurship in Life Sciences,” Ewing Marion Kauffman Foundation, 2004–10.

Klein, Peter G. (PI), Michael E. Sykuta, David O’Brien, and Michael L. Cook (co-investigators), “Entrepreneurial and Organizational Responses to Biotechnology Innovation,” Illinois-Missouri Biotechnology Alliance, 2006–09.

Klein, Peter G., Michael L. Cook, and Cerry M. Klein (co-PIs), “The Emergence and Economic Impact of New Organizations,” Ewing Marion Kauffman Foundation, 2004–07.

Klein, Peter G. (PI), and John L. Chapman (co-investigator), “LBO Associations and the Future of Corporate Governance,” University of Missouri Research Board, 2003–04. Companion Grant, UMC Research Council, 2003–05.

Klein, Peter G. (PI), “Organizational Structure and the Diversification Discount: Evidence from Commercial Banking,” Sanford-Terry Research Grant, Terry College of Business, University of Georgia, 2001.

Klein, Peter G. (PI), “Understanding LBO Associations,” Center for New Institutional Social Science, Washington University, St. Louis, 2000.

University of Georgia Research Foundation, Summer Grants, 1996, 1998, and 2000.

Sanford-Terry Research Grants, Terry College of Business, University of Georgia, 1999, 2000, and 2001.

Editorial service and advisory boards

Co-Editor, *Strategic Entrepreneurship Journal*, 2021 to present.

Associate Editor, *Strategic Entrepreneurship Journal*, 2017–20.

Special Issue Editor, *Strategic Entrepreneurship Journal*, “Policy for Innovative Entrepreneurship” (with Steven Bradley, Jeff McMullen, Phillip Kim, and Karl Wennberg), 2021.

Associate Editor, *Academy of Management Perspectives*, 2012–18.

Field Editor, *Journal of Business Venturing*, 2016–17.

Special Issue Editor, *Journal of Institutional Economics*, “Entrepreneurial Judgment: Theory, Applications, and New Directions” (with Nicolai Foss), 2015.

Special Issue Editor, *Managerial and Decision Economics*, “Effects of Alternative Investments on Entrepreneurship, Innovation, and Growth” (with Don Siegel, Nick Wilson, and Mike Wright), 2013.

Editorial Board, *Journal of Business Venturing*, 2017 to present.

Editorial Board, *Strategic Management Review*, 2023 to present.

Editorial Board, *Academy of Management Collections*, 2020 to present.

Editorial Board, *Academy of Management Perspectives*, 2018 to present.

Editorial Board, *Cosmos + Taxis*, 2016 to present.

Editorial Board, *International Journal of Entrepreneurial Venturing*, 2007 to present.

Editorial Board, *Journal of Global Entrepreneurship Research*, 2012 to present.

Editorial Board, *Managerial and Decision Economics*, 2008 to present.

Editorial Board, *International Journal of Strategic Change Management*, 2006 to present.

Editorial Board, *Quarterly Journal of Austrian Economics*, 1998 to present.

Editorial Board, *Journal of Prices and Markets*, 2013 to present.

Editorial Board, *Review of Social and Economic Issues*, 2014 to present.

Editorial Board, *Academy of Management Review*, 2017–20.

Editorial Board, *Journal of Management*, 2008–14.

Editorial Board, *Journal of Libertarian Studies*, 2000–08.

Editorial Advisory Board, *Cambridge Elements in Reinventing Capitalism*, 2023 to present.

Scientific Committee, *Procesos de mercado: revista europea de economía política*, 2015 to present.

Board of Advisors, Center on Entrepreneurial Innovation, Independent Institute, 2005 to present.

Board of Advisors, Center for Organization Studies (Brazil), 2011 to present.

International Advisory Board, Institutions and Political Economy Group, University of the Witwatersrand, 2010 to present.

Other professional service

Entrepreneurship Division, Academy of Management: Assistant Program Chair, 2017–18; Program Chair, 2018–19; Chair-Elect, 2019–20; Chair, 2020–21; Past Chair, 2021–22.

Ph.D. Director, Department of Entrepreneurship and Corporate Innovation, Baylor University, 2017–19.

Representative at Large, Entrepreneurship Division, Academy of Management, 2015–17.

Teaching Committee, Business Policy and Strategy Division, Academy of Management, 2015–17.

Track Chair, Institutions and Local Entrepreneurship, Strategic Management Society Special Conference, Santiago, Chile, February 2015.

Executive Director, Ludwig von Mises Institute, 2013–14.

Representative at Large, Competitive Strategy Interest Group, Strategic Management Society, 2012–15.

Research Committee, Business Policy and Strategy Division, Academy of Management, 2008–10.

Chair, Institutional and Behavioral Economics Section, Agricultural and Applied Economics Association, 2008–09.

Treasurer, International Society for New Institutional Economics, 2008–15.

Member and Theme Area Leader, Interdisciplinary Entrepreneurship Research Group, University of Missouri, 2004 to present.

Associate Editor, *The Collected Works of F. A. Hayek* (published jointly by the University of Chicago Press and Routledge), 1994 to 2002.

Memberships: Academy of Management, Strategic Management Society, American Economic Association, Society for Institutional and Organizational Economics.

Books

Foss, Nicolai J., and Peter G. Klein, *Why Managers Matter: The Perils of the Bossless Company* (New York: PublicAffairs, 2022).

Foss, Nicolai J., and Peter G. Klein, *Organizing Entrepreneurial Judgment: A New Approach to the Firm* (Cambridge: Cambridge University Press, 2012). Polish translation by Jan Lewiński, *Organizowanie działania przedsiębiorczego. Nowe spojrzenie na firmę* (Wrocław: Instytut Ludwiga von Misesa, 2017). Chinese translation by Haijiu Zhu, Jingjing Wang, and Yuxiao Tu, *Qi ye jia de qi ye li lun* (Beijing: China Social Sciences Press, 2020). Persian translation by Amir Emami, Elahe Hamidikhah, Mohammad Otadi, and Mohsen Barati, *سازماندهی قضاوت کارآفرینانه* (Tehran: Jahad Daneshgahi Press, 2020).

Klein, Peter G., and Michael E. Sykuta, eds., *The Elgar Companion to Transaction Cost Economics* (Cheltenham, U.K.: Edward Elgar, 2010).

Klein, Peter G., *The Capitalist and the Entrepreneur: Essays on Organizations and Markets* (Auburn, Ala.: Ludwig von Mises Institute, 2010). Chinese translation, *Ziben jia he qiye jia* (Shanghai: Shanghai University of Finance and Economics Press, 2014). Portuguese translation, *O Capitalista e o Empreendedor: Ensaio sobre organizações e mercados* (São Paulo: Instituto Ludwig von Mises Brasil, 2015).

Foss, Nicolai J., and Peter G. Klein, eds., *Entrepreneurship and the Firm: Austrian Perspectives on Economic Organization* (Aldershot, U.K.: Edward Elgar, 2002).

Klein, Peter G., ed., *The Fortunes of Liberalism: Essays on Austrian Economics and the Ideal of Freedom*, vol. 4 of *The Collected Works of F. A. Hayek* (Chicago: University of Chicago Press, and London: Routledge, 1992). Spanish translation, *Las vicisitudes del liberalismo: Ensayos sobre Economía Austriaca y el ideal de libertad* (Madrid: Unión Editorial, 1996).

Articles in refereed journals

Zahra, Shaker, Yong Li, Rajshree Agrawal, Jay B. Barney, Gary Dushnitsky, Melissa E. Graebner, Peter G. Klein, and Saras Sarasvathy, “Developing Theoretical Insights in Entrepreneurship Research” [Editorial], *Strategic Entrepreneurship Journal*, forthcoming.

Foss, Nicolai J., and Peter G. Klein, “Do We Need a New Strategy Paradigm? No,” *Journal of Management Studies*, forthcoming.

Klein, Peter G., R. Michael Holmes, Nicolai Foss, Siri Terjesen, and Justin Pepe, “Government and Cronyism: A Reply to Chalmers’s Comment” [Commentary Response], *Academy of Management Perspectives*, forthcoming.

Wright, Thomas A., Kyle Emich, Jone L. Pearce, Stratos Ramoglou, Neal Ashkanasy, Jean M. Bartunek, Sven Kunisch David Denyer, Nicolai J. Foss, Peter G. Klein, Sophia Town, John Hollwitz, Chet E. Barney, Peter Harms, Timothy P. Munyon, Gerard Seijts, and Eric W.K. Tsang, “Advocacy and the Search for Truth in Management Scholarship: Can the Twain Ever Meet?” *Journal of Management Inquiry*, forthcoming.

Foss, Nicolai J., and Peter G. Klein, “Why Do Companies Go Woke?” *Academy of Management Perspectives* 37, no. 4 (November 2023): 351–67.

Foss, Nicolai J., Peter G. Klein, Lasse B. Lien, Thomas Zellweger, and Todd R. Zenger, “Ownership Competence: The Enabling and Constraining Role of Institutions” [Commentary Response], *Strategic Management Journal* 4, no. 8 (August 2023): 1955–64.

McCaffrey, Matthew, Nicolai J. Foss, Peter G. Klein, and Joseph T. Salerno, “Breaking Out of the Kirznerian Box: A Reply to Sautet,” *Review of Austrian Economics* 36, no. 3 (September 2023): 461–81.

Foss, Nicolai J., and Peter G. Klein, “Why Managers Matter as Applied Organization (Design) Theory,” *Journal of Organization Design* 12, nos. 1–2 (June 2023): 7–18.

Foss, Nicolai J., and Peter G. Klein, “Why Managers Matter: Reactions and Reflections,” *Journal of Organization Design* 12, nos. 1–2 (June 2023): 51–57.

Maldonado-Bautista, Ileana, Peter G. Klein, and Kendall W. Artz, “Stakeholder Orientation and Venture Funding: The Role of Political Values and Ideologies of Entrepreneurs and Financiers,” *Entrepreneurship Theory and Practice* 47, no. 1 (January 2023): 172–205.

Klein, Peter G., R. Michael Holmes, Nicolai Foss, Siri Terjesen, and Justin Pepe, “Capitalism, Cronyism, and Management Scholarship: A Call for Clarity,” *Academy of Management Perspectives* 36, no. 1 (February 2022): 6–29.

Packard, Mark, Per Bylund, and Peter G. Klein, “Human Action and Human Design: An Austrian Approach to Design Science,” *Journal of Business Venturing Design* 1, nos. 1–2 (December 2021).

Klein, Peter G., Robert Wuebker, Mo Chen, and Kathrin Zoeller, “Evaluating an Organizational Innovation: Evidence from the Conglomerate Merger Wave,” *Industrial and Corporate Change* 30, no. 4 (August 2021): 905–26.

Bradley, Steven W., Phillip H. Kim, Peter G. Klein, Jeffery S. McMullen, and Karl Wennberg, “Policy for Innovative Entrepreneurship: Institutions, Interventions, and Societal Challenges,” *Strategic Entrepreneurship Journal* 15, no. 2 (June 2021): 167–84.

Foss, Nicolai J., Peter G. Klein, Lasse B. Lien, Thomas Zellweger, and Todd R. Zenger, “Ownership Competence,” *Strategic Management Journal*, 42, no. 2 (February 2021): 302–28.

Asmussen, Christian G., Kirsten Foss, Nicolai J. Foss, and Peter G. Klein, “Economizing and Strategizing: How Coalitions and Transaction Costs Shape Value Creation and Appropriation,” *Strategic Management Journal* 42, no. 2 (February 2021): 413–34.

Kevin M. Kniffin, Jayanth Narayanan, Frederik Anseel, John Antonakis, Susan P. Ashford, Arnold B. Bakker, Peter Bamberger, Hari Bapuji, Devasheesh P. Bhave, Virginia K. Choi, Stephanie J. Creary, Evangelia Demerouti, Francis J. Flynn, Michele J. Gelfand, Lindred Greer, Gary Johns, Selin Kesebir, Peter G. Klein, Sun Young Lee, Hakan Ozelik, Jennifer Louise Petriglieri, Nancy P. Rothbard, Cort W. Rudolph, Jason D. Shaw, Nina Sirola, Connie R. Wanberg, Ashley Whillans, Michael P. Wilmot, and Mark van Vugt, “COVID-19 and the Workplace: Implications, Issues, and Insights for Future Research and Action,” *American Psychologist* 76, no. 1 (January 2021): 63–77.

Emami, Amir, Peter G. Klein, Veland Ramadani, and Robert D. Hisrich, “The Interplay Between Empathy, Learning, and Opportunity in the Process of Entrepreneurial Value Co-Creation,” *European Journal of International Management* 16, no. 3 (2021): 408–26.

Klein, Peter G., “Uncertainty and Entrepreneurial Judgment During a Health Crisis” [Reflections Essay], *Strategic Entrepreneurship Journal* 14, no. 4 (December 2020): 563–65.

Klein, Peter G., and Robert Wuebker, “Corporate Diversification and Innovation: Managerial Myopia or Inefficient Internal Capital Markets?” *Managerial and Decision Economics* 41, no. 8 (December 2020): 1403–16.

- Foss, Nicolai J., and Peter G. Klein, "Entrepreneurial Opportunities: Who Needs Them?" *Academy of Management Perspectives* 34, no. 3 (August 2020): 366–77.
- Ng, Desmond, Harvey S. James, Jr., and Peter G. Klein, "Keeping it in the Family: A Socio-Cognitive Approach to the Prioritization of Family Goals," *Journal of Small Business and Enterprise Development* 27, no. 3 (May 2020): 471–48.
- Emami, Amir, and Peter G. Klein, "The Entrepreneurial Propensity for Market Analysis and the Intention-Action Gap," *International Journal of Entrepreneurial Venturing* 12, no. 3 (2020): 303–20.
- Foss, Nicolai J., Peter G. Klein, and Matthew McCaffrey, "The Entrepreneurship Scholar Plays with Blocs: Collaborative Innovation or Collaborative Judgment?" *Review of Austrian Economics* 32, no. 4 (December 2019): 321–30.
- Foss, Nicolai J., Peter G. Klein, and Christian Bjørnskov, "The Context of Entrepreneurial Judgment: Organizations, Markets, and Institutions," *Journal of Management Studies* 56, no. 6 (September 2019): 1197–213.
- Kolympiris, Christos, Sebastian Hoenen, and Peter G. Klein, "Learning by Seconding: Evidence from National Science Foundation Rotators," *Organization Science* 30, no. 3 (May-June 2019): 528–51.
- Klein, Peter G., Joseph T. Mahoney, Anita M. McGahan, and Christos N. Pitelis, "Organizational Governance Adaptation: Who Is In, Who Is Out, and Who Gets What," *Academy of Management Review* 44, no. 1 (January 2019): 6–27.
- Boudreaux, Christopher, Boris N. Nikolaev, and Peter G. Klein, "Socio-cognitive Traits and Entrepreneurship: The Moderating Role of Economic Institutions," *Journal of Business Venturing* 34, no. 1 (January 2019): 178–96.
- Foss, Kirsten, Nicolai J. Foss, and Peter G. Klein, "Uncovering the Hidden Transaction Costs of Market Power: A Property Rights Approach to Strategic Positioning," *Managerial and Decision Economics* 39, no. 3 (April 2018): 306–19.
- Packard, Mark D., Brent B. Clark, and Peter G. Klein, "Uncertainty Types and Transitions in the Entrepreneurial Process," *Organization Science* 28, no. 5 (September-October 2017): 840–56.
- Nicolai J. Foss and Peter G. Klein, "Dialogue: Entrepreneurial Discovery or Creation? In Search of the Middle Ground" [Dialogue comment], *Academy of Management Review* 42, No. 4 (October 2017), 735–37.
- Kolympiris, Christos, and Peter G. Klein, "The Effects of Academic Incubators on University Innovation," *Strategic Entrepreneurship Journal* 11, no. 2 (June 2017): 145–70.
- Bradley, Steven W., and Peter G. Klein, "Institutions, Economic Freedom, and Entrepreneurship: The Contribution of Management Scholarship," *Academy of Management Perspectives* 30, no. 3 (August 2016): 211–21.
- Klein, Peter G., Robert Wuebker, and Kathrin Zoeller, "Relationship Banking and Conflicts of Interest: Evidence from German Initial Public Offerings," *Journal of Corporate Finance* 39 (August 2016): 210–21.
- James, Harvey S., Jr., Desmond Ng, and Peter G. Klein, "Cognition, Ethical Judgments, and Decision-Making under Uncertainty," *International Journal of Entrepreneurial Venturing* 8, no. 2 (2016): 170–95.

- Foss, Nicolai J., and Peter G. Klein. "The Judgment-Based Approach to Entrepreneurship: Accomplishments, Challenges, New Directions." *Journal of Institutional Economics* 11, no. 3 (September 2015): 585–99.
- Wang, Jingjing, Mei Chen, and Peter G. Klein, "China's Dairy United: A New Model for Milk Production," *American Journal of Agricultural Economics* 97, no. 2 (March 2015): 618–27.
- Klein, Peter G., and Per L. Bylund, "The Place of Austrian Economics in Contemporary Entrepreneurship Research," *Review of Austrian Economics* 27, no. 3 (September 2014): 259–79.
- Klein, Peter G., Donald S. Siegel, Nick Wilson, and Mike Wright, "The Effects of Alternative Investments on Entrepreneurship, Innovation, and Growth," *Managerial and Decision Economics* 35, no. 2 (March 2014): 67–72.
- Mondelli, Mario P., and Peter G. Klein. "Asset Specificity and Firms' Financial Structure: The Case of Agricultural Production." *Managerial and Decision Economics* 35, no. 2 (March 2014): 145–60.
- Lien, Lasse B., and Peter G. Klein, "Can the Survivor Principle Survive Diversification?" *Organization Science* 24, no. 5 (September–October 2013): 1478–94.
- Klein, Peter G., Joseph T. Mahoney, Anita M. McGahan, and Christos N. Pitelis, "Capabilities and Strategic Entrepreneurship in Public Organizations," *Strategic Entrepreneurship Journal* 7, no. 1 (2013): 70–91.
- Klein, Peter G., John L. Chapman, and Mario P. Mondelli, "Private Equity and Entrepreneurial Governance: Time for a Balanced View," *Academy of Management Perspectives* 27, no. 1 (2013): 39–51.
- Mondelli, Mario P., and Peter G. Klein. "The Role of Asset Specificity in Financing Choice in the Agri-food Sector." *Revista de Economia e Administração* 12, no. 2 (2012): 180–97.
- Franken, Jason R., Peter G. Klein, and Michael E. Sykuta, "Contract Use and Contract Terms in Organic Markets," *Journal of Agribusiness* 30, no. 1 (Spring 2012): 17–34.
- Klein, Peter G., Joseph T. Mahoney, Anita M. McGahan, and Christos N. Pitelis, "Who Is in Charge? A Property Rights Perspective on Stakeholder Governance," *Strategic Organization* 10, no. 3 (2012): 304–15.
- James, Harvey S., Jr., Peter G. Klein, and Michael E. Sykuta, "The Adoption, Diffusion, and Evolution of Organizational Form: Insights from the Agrifood Sector," *Managerial and Decision Economics* 32, no. 4 (2011): 243–59.
- Funke, Thomas B., and Peter G. Klein, "Analyzing Government Decision Making in the South African Biofuels Industry: A Game-Theoretic Approach," *Biofuels* 2, no. 3 (2011): 345–54.
- Funke, Thomas B., Peter G. Klein, and Ferdi Meyer, "Biofuel Production in South Africa," *Biofuels* 2, no. 2 (2011): 209–20.
- Klein, Peter G., Anita M. McGahan, Christos N. Pitelis, and Joseph T. Mahoney, "Toward a Theory of Public Entrepreneurship," *European Management Review* 7 (2010): 1–15.
- Klein, Peter G., and Marc R. Saldenberg, "Organizational Structure and the Diversification Discount: Evidence from Commercial Banking," *Journal of Industrial Economics* 58, no. 1 (2010): 127–55.
- Foss, Nicolai J., and Peter G. Klein, "Alertness, Action, and the Antecedents of Entrepreneurship," *Journal of Private Enterprise* 25, no. 2 (2010): 145–64.

- Xue, Jianhong, and Peter G. Klein, "Regional Determinants of Technology Entrepreneurship," *International Journal of Entrepreneurial Venturing* 1, no. 3 (2010): 291–308.
- Florêncio de Almeida, Luciana, Decio Zylbersztajn, and Peter G. Klein, "Determinants of Contractual Arrangements in Agricultural Credit Transactions," *Revista de Administração da Universidade de São Paulo* 45, no. 3 (2010): 209–20.
- Lien, Lasse B., and Peter G. Klein, "Using Competition to Measure Relatedness," *Journal of Management* 35, no. 4 (August 2009): 1078–1107.
- Agarwal, Rajshree, Jay B. Barney, Nicolai Foss, and Peter G. Klein, "Heterogeneous Resources and the Financial Crisis: Implications of Strategic Management Theory," *Strategic Organization* 7, no. 4 (2009): 467–84.
- Klein, Peter G., "Opportunity Discovery, Entrepreneurial Action, and Economic Organization," *Strategic Entrepreneurship Journal* 2, no. 3 (2008): 175–90.
- Klein, Peter G., "The Mundane Economics of the Austrian School," *Quarterly Journal of Austrian Economics* 11, nos. 3–4 (2008): 165–87.
- Taylor, Jason E., and Peter G. Klein, "An Anatomy of a Cartel: The National Industrial Recovery Act of 1933 and the Compliance Crisis of 1934," *Research in Economic History* 26 (2008): 235–71.
- Klein, Peter G., and Nicolai J. Foss, "The Unit of Analysis in Entrepreneurship Research: Opportunities or Investments?" *International Journal of Entrepreneurship Education* 6, no. 3 (2008): 145–70.
- Foss, Nicolai J., Peter G. Klein, Yasemin Kor, and Joseph T. Mahoney, "Entrepreneurship, Subjectivism, and the Resource-Based View: Towards a New Synthesis," *Strategic Entrepreneurship Journal* 2, no. 1 (2008): 73–94.
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“Measuring Entrepreneurial Judgment: Developing and Validating a Scale” (with Nicolai J Foss, Robin Holt, and Kåre Moberg).

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“The Hidden Complexities of ‘Entrepreneurial Opportunity’” (with Russ McBride).

“Securities Regulation and the Promotion of Equity Crowdfunding” (with Catherine Deffains-Crapsky and Abdel-Malik Ola).

Academic presentations

2023: Academy of Management, Austrian Economics Research Conference, Hong Kong Polytechnic University, Norwegian School of Economics, Society for Organizational and Institutional Economics, Utah Stakeholder Strategy Workshop, Wharton Corporate Strategy and Innovation Conference.

2022: Academy of Management, Austrian Economics Research Conference, IESE (Barcelona), Strategic Management Society, University of Nevada–Las Vegas, Wharton Corporate Strategy and Innovation Conference.

2021: Academy of Management, Austrian Economics Research Conference, New Jersey Institute of Technology, Strategic Management Society, Texas Tech University, University of Massachusetts-Lowell.

2020: Academy of Management, European Business School–Paris, Institute for Economic Affairs, Texas A&M University (Mays Innovation Center), University of Angers (GRANEM)

2019: Academy of Management, Florida Gulf Coast University, The New Enlightenment (Edinburgh, UK), Society for Institutional and Organizational Economics, University of Angers (GRANEM), University of Leeds Business School, Strategic Management Society, Warwick University Business School

2018: Academy of Management, Association of Private Enterprise Education, Austrian Economics Research Conference, Loyola University New Orleans, National Technical University of Athens, Oklahoma State University, Strategic Management Society, Strategic Management Society Special Conference Oslo, Texas A&M University (Department of Management), University of Groningen (Faculty of Economics and Business), Oklahoma State University (School of Entrepreneurship), University of Texas at Arlington (Department of Economics)

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2016: Academy of Management, Austrian Economics Research Conference, Association pour la liberté économique et le progrès social, BYU-Utah Winter Strategy Conference, Campbell University, Francisco Marroquin University Guatemala, Law and Entrepreneurial Action Conference (BYU Law School), Shanghai Tech University, Society for Institutional and Organizational Economics, Strategic Management Society

2015: Academy of Management, Austrian Economics Research Conference, Baylor University, Beijing University of Information Science and Technology, Dongbei University of Finance and Economics, George Mason University (Program on Philosophy, Politics, and Economics), Insper Institute of Economic Research, Texas Tech University, Strategic Management Society, Strategic Management Society Special Conference (Santiago)

2014: Academy of Management, American Economic Association, Auburn University (Department of Economics), Austrian Economics Research Conference, International Society for New Institutional Economics, North Carolina Central University (School of Law), Oklahoma State University (Spears School of Business), Southern Economic Association, Strategic Management Society, Troy University (Johnson Center), University of Angers, France (GRANEM), University of North Carolina (School of Public Policy), Society for Business Ethics

2013: Academy of Management, George Mason University (Mercatus Center); Grove City College, International Society for New Institutional Economics, Lund University (Department of Management), Nanjing University School of Business, Strategic Management Society, University of the Witwatersrand, Utah-BYU Winter Strategy Conference

2012: Academy of Management, Austrian Scholars Conference, California State University East Bay, College of Charleston, Copenhagen Business School, Free University of Tbilisi (Georgia), International Society for New Institutional Economics, New York University (Economics), Norwegian School of Economics, Ohio State University (Fisher College of Business), St. Petersburg State University (Graduate School of Management), Strategic Management Society, Syracuse University (Whitman School), University of Illinois (ACES), University of Virginia (Darden School), Wofford College

2011: Academy of Management, American Economic Association, Austrian Scholars Conference, Atlanta Competitive Advantage Conference, Beloit College, Copenhagen Business School, Florida State University (College of Business), Francisco Marroquin University Guatemala, George W. Bush Institute Conference on Economic Growth, Loyola University New Orleans, Miami University (Farmer School of Business), Purdue University (Krannert School of Management), Syracuse University (Department of En-

entrepreneurship and Emerging Enterprise), University of Florida (College of Law), Universidad de los Andes Colombia (School of Management), Universidad Nacional de Colombia, University of São Paulo (Center for Organization Studies)

2010: Academy of Management, Atlanta Competitive Advantage Conference, Austrian Scholars Conference, CEPOS Conference on “In Defense of Capitalism,” Copenhagen Business School Conference on “Strategic Entrepreneurship: Bringing Organization Design and Micro-foundations Into the Field,” European School for New Institutional Economics, Lund University (Sweden) Conference on “Entrepreneurship and Strategy,” Ohio State University Fisher College of Business Conference on “Social and Economic Policy Implications of Strategic Management Theory,” University of Paris II

2009: Academy of Management, Agricultural and Applied Economics Association, University of Alabama (Culverhouse School of Commerce), Atlanta Competitive Advantage Conference, Austrian Scholars Conference, Juan Mariana Institute/Mises Institute conference on “The Birthplace of Economics (Salamanca, Spain); DRUID Summer Conference, Federal Reserve Board of Governors, GMU/Microsoft Conference on the Law and Economics of Innovation, Norwegian School of Economics and Business Administration, Strategic Management Society, Temple University (Fox School of Business), University of Paris II

2008: Academy of Management, Austrian Scholars Conference, International Society of New Institutional Economics, Ohio State University (Fisher School of Business), Society for Entrepreneurship Scholars Manuscript Boot Camp, University of Illinois Urbana-Champaign (Department of Business Administration)

2007: Academy of Management, American Agricultural Economics Association, Austrian Scholars Conference, Grove City College (conference on “The Legacy of Ludwig von Mises”), McQuinn Center Conference on Frameworks for Entrepreneurial Research, University of São Paulo (Second Workshop on Institutional Economics), Washington University, St. Louis (Olin School of Business Conference on Opportunity Recognition), William Woods University

2006: Academy of Management, American Economic Association, American Agricultural Economics Association, Austrian Scholars Conference, Copenhagen Conference on Strategic Management, Mont Pelerin Society, Southern Agricultural Economics Association, University of Illinois (Strategy and Organization), University of Utah (Management)

2005: American Agricultural Economics Association, Austrian Scholars Conference, Ohio State University (Fisher College of Business Conference, “Why Do Entrepreneurial Firms Exist?”), University of Alberta (Wirth Institute for Austrian and Central European Studies), Washington University-St. Louis, William Woods University

2004: Academy of Management, American Economic Association, Austrian Scholars Conference, Copenhagen Business School (Center for Knowledge Governance and Department of International Economics and Management), International Society for New Institutional Economics, Simon Fraser University (Economics), University of Kansas (Finance)

2003: American Law and Economics Association, Austrian Scholars Conference, International Society for New Institutional Economics, Midwest Finance Association, Nordic Workshop on Transaction Cost Economics (Keynote Address), Auckland University of Technology (Business Economics), University of Missouri (Contracting and Organizations Research Institute)

2002: International Society for New Institutional Economics, Baylor University (Finance), University of Kansas (Economics), University of Missouri (Contracting and Organizations Research Institute), University of Missouri (Economics), University of Texas, Dallas (Management)

2001: American Economic Association, CEMAF/ISCTE 6th Anniversary Finance Meeting, European Financial Management Association, International Society for New Institutional Economics, Copenhagen Business School (Industrial Economics and Strategy), Danish Ministry of Trade and Industry, George Mason University (Public Choice Workshop), Panteion University of Athens, Université de Paris 1 Panthéon-Sorbonne (ATOM), University of Missouri–St. Louis (Economics), University of South Carolina (Finance)

2000: Eastern Finance Association, Federal Reserve Bank of Chicago Bank Structure Conference, Washington Area Finance Association

1999: American Law and Economics Association, Copenhagen Business School Conference on the Theory of the Firm, Western Economic Association, George Mason University (J. M. Kaplan Workshop in Political Economy), University of Georgia (Terry College)

1998: Copenhagen Business School (RESPECT), Copenhagen Business School (Finance), University of Southern California (Finance and Business Economics)

1997: Southern Economic Association, Wharton School Performance of Financial Institutions Conference, Wake Forest University (Economics)

1993–96: Columbia University (School of International and Public Affairs), George Mason University (Colloquium on Social and Organizational Learning), New York University (Economics), Santa Clara University (Economics), Southern Economic Association, University of Georgia (Economics), University of California, Berkeley (Institutional Analysis Workshop)

Service as grant reviewer

National Science Foundation
Social Sciences and Humanities Research Council (Canada)
Strategic Management Society, Strategy Research Foundation
Swiss National Science Foundation
Earhart Foundation
European Association of Agricultural Economists
University of Missouri System Research Board

Service as journal reviewer

Academy of Management Journal
Academy of Management Perspectives
Academy of Management Review
Advances in Strategic Management
American Journal of Economics and Sociology
Cambridge Journal of Economics
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Man and the Economy
Management Science
Managerial and Decision Economics
Organization Science
Organization Studies
Public Administration Review
Public Choice
Research Policy
Review of Austrian Economics
Review of Industrial Organization
Scandinavian Journal of Management
Small Business Economics
Strategic Entrepreneurship Journal
Strategic Management Journal
Strategic Management Review
Strategic Organization
Strategy Science
Quarterly Journal of Austrian Economics

Thesis and dissertation committees

Ph.D. dissertations chaired or co-chaired

Jaime Suarez (Baylor), “The Role of Language in Entrepreneurial Resource Acquisition,” in progress.

Gordon Miller (Baylor), “Developing a Judgment-Based Entrepreneurial Intelligence in Online Maker Communities,” 2022.

Eric Carvalho da Mota (Baylor), “Entrepreneurship in the Public Interest: Varieties, Effects, and the Performance of Entrepreneurial Arrangements,” 2020.

Russell Browder (Baylor), “Intermediation and Disintermediation of Resources for Entrepreneurship and Innovation in the Maker Movement,” 2020.

Jingjing Wang (Missouri), “Three Essays on Entrepreneurship,” 2016.

Mónica de Zelaya (Francisco Marroquín University), “The Ripple Effect of Entrepreneurship,” 2016.

Eirik Sjøholm Knudsen (Norwegian School of Economics, co-supervisor), “Firms in Recessions,” 2014.

Jong-Chul Won (Missouri), “Essays in the Theory of the Firm: The Entrepreneurship Approach,” 2013.

Per Bylund (Missouri), “Specialization and the Theory of the Firm,” 2012.

Mario Mondelli (Missouri), “The Organization of Agribusiness Financing and Interfirm Cooperation,” 2011.

Jianhong Xue (Missouri), “Three Essays on Entrepreneurship and Economic Change,” 2007.

Molly Chambers (Missouri, co-chair), “Organizational Spawning: Investment in Farmer-Controlled Businesses,” 2007.

Kathrin Zoeller (Georgia), “Corporate Structure and Corporate Control in Europe and the United States,” 2000.

Ph.D. dissertation committees

Kelly Kate Evans (Baylor, Department of Philosophy), “Authority and Justice in US Health Care,” in progress.

Ileana Maldonado-Bautista (Baylor), “Stakeholder Theory, Political Values, and Entrepreneurship,” 2022.

Hao Cheng (University of Missouri, Division of Applied Social Sciences), “Essays on Academic Entrepreneurship,” July 2020.

Sujit Pandey (Norwegian School of Economics), “Entrepreneurship During Recession,” April 2020.

Jordana George (Baylor, Department of Management Information Systems), May 2019.

Stefan Slok-Masden (Copenhagen Business School, Department of Innovation and Organizational Economics), June 2019.

Matthew Wilson (Baylor, Department of Philosophy), “On the Virtue of Taking Ownership,” 2018.

Amir Emami (Torino Polytechnic University, Department of Management, Production, and Design), “Constituents of New Value Creation in the Course of Entrepreneurial Opportunity Development,” 2017.

Matthew Sveum (Missouri), “Three Essays on the Effects of Franchising on Productivity,” 2016.

Philip Mohebalian (Missouri, Department of Forestry), “Enhancing Forests through Conservation Contracts: An Evaluation of Ecuador's Socio Bosque Program,” 2015.

Xue Li (Missouri, Department of Economics), “The Cyclical Behavior of Prices and Inflation,” 2015.

Kenneth A. Zahringer (Missouri), “A Study of Patents in the Biotechnology Industry,” 2014.

Michael Friis Pedersen (Copenhagen Business School, Department of Strategic Management and Globalization), “Finance and Organization: The Implications for Whole Farm Risk Management,” 2014.

Neus Vila Brunet (Missouri), “Factors affecting the Dynamic Capabilities of Wineries: Challenges and Opportunities,” 2013.

- Irina V. Kozlenkova (Missouri, Department of Marketing), “The Insidious Role of Complacency in Business-to-Business Relationships,” 2013.
- Terje Gaustad (BI Norwegian Business School), “Creating the Image: A Transaction Cost Analysis of Joint Value Creation in the Motion Picture Industry,” 2013.
- Maria de Figueroa Armijos (Missouri) “Entrepreneurship and Rural Development,” 2013.
- Muhammad Taimur (Missouri, Department of Economics), “Wal-Mart’s Expansion in Small Towns and Effect on Competitor Behavior,” 2013.
- Jacob Lyngsie (Copenhagen Business School, Department of Strategic Management and Globalization), “The Discovery, Evaluation, and Exploitation of Corporate Entrepreneurship in an Organizational Context,” 2013.
- Rahim Rezaie (University of Toronto, Institute of Medicine), “Health Technology Innovation by Indigenous Enterprises in China, India and Brazil,” 2011.
- Thomas Funke (University of Pretoria, Economic and Management Sciences), “Biofuel Production in South Africa,” 2011.
- Donald Lund (Missouri, Department of Marketing), “Reciprocity in Marketing Relationships,” 2010.
- Alexandre Magnier De Maisonneuve (Missouri), “Essays on the Biotechnology Seed Industry Life Cycle,” 2010.
- Christos Kolympiris (Missouri), “Three Essays on Location Aspects in Biotechnology Entrepreneurship,” 2010.
- Uğur Uygur (University of Illinois, Department of Business Administration), “The Effect of Cognitive Style on Entrepreneurial Judgment: An Analogical Analysis of Entrepreneurial Opportunities,” 2009.
- Michelle Mullins (Missouri), “Essays in the Regulation of Alcohol,” 2009.
- Haluk Gedikoglu (Missouri), “Adoption of Conservation Practices; Impact of Uncertainty and Information,” 2008.
- Jongick Jang (Missouri), “Vertical Coordination in the US Pork Industry,” 2008.
- Frayne Olson (Missouri), “Addressing the Free Rider Problem within Collective Action Organizations,” 2006.
- Fred Parker (Missouri), “Evidence of Primary Objective Functions in Consumer Owned Firms,” 2006.
- Ira Altman (Missouri), “The Organization of Exchange in the Agro-Biopower Industry,” 2005.
- Elaine Krumpelman Farmer (Missouri), “The Investment Horizon Issue in User-Owned Organizations,” 2005.
- James Barnes (Missouri), “Regulation of Agricultural Biotechnology and Vertical Controls in the Global Agri-Food Chain,” 2004.
- Alexandre Padilla (University of Aix-Marseilles, France), “An Analysis of Insider Trading as an Agency Problem,” 2003.
- Kristy Meeler (Georgia), “Diversification Strategy, Organizational Form, and Firm Performance,” 2002.
- Claudia Halabi (Georgia), “Performance of the Chilean Electric-Generation Industry After Privatization,” 2000.

Thorsten Fischer (Georgia), “Price–Cost Margins in the Airline Industry: An Empirical Investigation,” 2000.

Gina Hampton (Georgia, School of Education), “Examining the Relationship Between Increased High School Graduation Requirements and Real Gross State Product: A Study Focusing on Alabama and Mississippi,” 2000.

David Porter (Georgia), “Three Essays on the Electric Utility Industry,” 1999.

Jason Taylor (Georgia), “The National Industrial Recovery Act: Cartels for All, and No Questions Asked,” 1998.

Nainish Gupta (Georgia), “Two Essays in Real-Time Pricing,” 1997.

M.A. and M.S. theses chaired

Edward Bucher (Mises Graduate School), “Decentralized Management Structures,” in progress.

Mingxia Wang (Missouri), “The Effects of Organizational Form on IPO Performance,” 2012.

Helge Probst (Georgia), “Creative Destruction at Work: Business Failures and their Influence on Growth, 1965–90,” 1999.

Cynthia MacDonald (Georgia), “An Essay on Network Economics with Applications to the Internet,” 1996.

M.S. thesis committees

Matthew Elliott (Missouri), “Are Structural Changes in the Agri-food Sector causing the Instability of Parochial Ag Producers?” 2009

Xing Zhou (Missouri, School of Engineering), 2005.

Srinivasa Konduru (Missouri), “Factor Income Shares in Agri-Food Industries,” 2004.

Gina Riekhof (Missouri), “Wine Not? The Constitutionality of State Statutes Prohibiting the Interstate Direct Shipment of Wine,” 2003.

Andreas Ackermann (Georgia), “Antitrust in the U.S. and E.U.: The Microsoft Case,” 2002.

Matthias Greuner (Georgia), “The Effects of Advertising on Sales: An Empirical Examination,” 1997.

Teaching

At Baylor University

Entrepreneurship Theory (Ph.D. level), Fall 2016, Fall 2018, Fall 2020, Fall 2022.

Theoretical Perspectives in Strategy and Entrepreneurship (Ph.D. level), Fall 2017, Fall 2019, Spring 2022, Spring 2024.

Innovation, Entrepreneurship, and Competitive Advantage (executive MBA level), Spring 2016

Global Strategic Management (executive MBA level), Spring 2017, Spring 2018, Spring 2019, Spring 2020, Spring 2021, Spring 2022

Strategic Management and Business Policy (MBA level), Spring 2019, Spring 2020, Spring 2021, Summer 2022, Summer 2023.

Strategic Management, Fall 2015, Spring 2016, Fall 2016, Spring 2017, Spring 2018, Fall 2018

At the University of Missouri

Economics of Institutions and Organizations (Ph.D. level), Fall 2005, Fall 2006, Fall 2007, Fall 2008, Fall 2009, Fall 2010, Fall 2011, Fall 2012, Fall 2014

Economics of Entrepreneurship: Theory, Applications, Debate (Ph.D. level), Fall 2008, Spring 2013

Austrian and Evolutionary Economics (Ph.D. level), Fall 2010

Economics of Managerial Decision Making, Spring 2003, Spring 2004, Spring 2005, Spring 2006, Fall 2006, Winter 2007, Fall 2007, Fall 2008, Fall 2009, Fall 2010, Fall 2011, Fall 2012, Fall 2014

Economics of the Agribusiness Firm (Ph.D. level), course coordinator, Fall 2004

Economics of Agribusiness Markets (Ph.D. level), course coordinator, Spring 2004, Spring 2005

Senior Seminar, Spring 2003, Spring 2004, Spring 2005

At the Norwegian School of Economics

Entrepreneurship and Innovation (Ph.D. level), October 2009, October 2010, October 2011, October 2014, November 2015, November 2017, November 2019

Entrepreneurship, Innovation, and Competitive Advantage (executive MBA level), January 2010, January 2015, January 2017

At the University of Angers, France

Change Management (MSc level), March 2009, November 2010, October 2011, April 2013, April 2014, May 2015, May 2016, May 2017, May 2018, June 2019, May 2020, April 2021 (via Zoom)

At the Olin Business School, Washington University, St. Louis

Business Strategy, Spring 2008

At the Copenhagen Business School

The Theory of the Firm and Its Applications to Management Research I (Ph.D. level), June 2009 and June 2006

Networks, Information, and the “New Economy” (M.Sc. level), Spring 2001

At the University of Georgia

Industrial Organization (Ph.D. level), Fall 1996, Spring 1999

Business Economics (MBA level), Fall 1998, Fall 1999, Fall 2000, Fall 2001

Economic Analysis for Business Leaders (executive MBA level), Fall 2001, Fall 2002, Fall 2003, Fall 2004, Fall 2005, Fall 2006, Fall 2007

Economics of Organization and Management, Fall 1996, Spring 1997, Fall 1997, Spring 1998, Fall 1998, Spring 1999

Economic Analysis of Law, Spring 1997, Fall 1997, Spring 1998, Spring 2000

Principles of Microeconomics, Fall 1995, Spring 1996

Principles of Microeconomics (Honors), Spring 2000

Intermediate Microeconomics, Winter 1996

At the University of California, Berkeley

As Instructor: Intermediate Microeconomics, Summer 1994

As Graduate Assistant: Microeconomic Theory II (Ph.D. level), Spring 1991; Money and Banking, Fall 1991; Principles of Economics, Fall 1999